

SSA&COMPANY

SSA & COMPANY'S OPEN ENROLLMENT PROGRAM

SSA & Company's Open Enrollment program offers training for clients who are not in a position to engage in a full deployment, but want to achieve comparable goals on a smaller scale with the same level of quality we provide our clients in a dedicated engagement.

In Open Enrollment, top performers from a variety of companies and industries come together for training in a group setting, while working on meaningful projects from their home organizations. This format allows us to provide its expertise to a broad range of clients on a scale that meets their needs.

Our Open Enrollment program is an opportunity to access world class Sigma Lean expertise one-on-one. It is a viable option for:

- Smaller companies who do not have the level of need to support a full on-site deployment but are looking to achieve true Six Sigma success;
- Larger clients who want to pilot a Six Sigma deployment in a way that allows them to realize the caliber of benefits of a full deployment on a smaller scale, while demonstrating the viability of the methodology in their organizations;
- Clients with existing Six Sigma or Sigma Lean programs who seek to augment their organization's capabilities and personnel.

Top organizations worldwide have trusted SSA & Company to deliver business transformation and execution services. They know we have the ability to equip and empower future leaders to execute flawless projects in record time. Open Enrollment is setting a new standard of excellence in training Six Sigma Leaders, with a focus on: coaching, execution, and accountability.

ACHIEVE EXTRAORDINARY RESULTS...

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OPEN ENROLLMENT TRAINING DATES

SIX SIGMA GOLD BELT™ CERTIFICATION

Tempe, AZ

Week 1 - January 12-16, 2009

Week 2 - February 9-13, 2009

Week 3 - March 9-13, 2009

Week 4 - April 6-10, 2009

Week 5 - May 4-8, 2009

SILVER BELT CERTIFICATION

Tempe, AZ

Week 1 - February 23-27, 2009

Week 2 - March 23-27, 2009

INTEGRATED BUSINESS LEADER WORKSHOP

Tempe, AZ

March 10-12, 2009

MASTER BLACK BELT CERTIFICATION

Tempe, AZ

Week 1 - March 23-27, 2009

Week 2 - April 20-24, 2009

Week 3 - May 18-22, 2009

Week 4 - July 13-17, 2009

DESIGN FOR SIX SIGMA BLACK BELT CERTIFICATION

Tempe, AZ

Week 1 - June 1-5, 2009

Week 2 - July 27-31, 2009

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SIX SIGMA GOLD BELT™ certification

SSA & Company is offering an accelerated training and coaching certification program for an elite Black Belt force, to be called Six Sigma Gold Belts. Our aim is to provide future leaders and their corporations with the best change leadership training that is project-driven and results-oriented. SIX SIGMA GOLD BELT™ certification sets the new Gold Standard for Six Sigma leadership, incorporating Six Sigma, Lean, and Change Management tools.

SSA & Company provides Extraordinary Return on Investment

- Project results are tied to strategic corporate goals.
- By end of training cycle: Completion of two projects of at least \$250-300K, for realized net savings of \$500-600K, and have a third project chartered.
- Leadership developments to scope, lead, and complete strategic corporate projects that continue to dramatically affect the bottom-line and delight customers.

SSA & Company has Exceptional Resources and Learning Environment

- Finest Master Black Belt Instructors in the world.
- Best-in-class intellectual property and learning environment, reflecting best-practices from ten years of worldwide corporate deployments.
- Curriculum-based integration of Six Sigma, Lean, and Change Management tools designed to develop “situational fluency” – the right tool for the right problem.

Requirements

- Participants must arrive at training with two potential projects for execution and completion within 15 months from the start of training in order to receive certification. All support must be used within the same timeframe.
- Participants must bring a Windows-based laptop computer with a CD-ROM and have access to that laptop throughout the training.
- Participants must be committed to attending all 25 days of training in order to complete this course successfully.
- Participants must be currently employed and have a Champion and Finance representative. The Master Black Belt Instructor collaborates with the Champion to support and mentor candidates throughout the training cycle. Champions and Finance representatives will be required to support the certification process.
- Participants must not represent any organization that is a potential competitor of SSA & Company or present a conflict of interest in any way.

Note: Laptops are required for this five week training course.

Minitab® v.15, SSA module, and Quality Companion 2 will be distributed at the start of training. Training will begin at 8 AM every day and end at noon on Fridays. Please plan your travel after 2 PM on Fridays.

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Program Details and Pricing Information

- Five weeks of classroom training.
- 40 hours of project execution support, to be delivered remotely unless otherwise agreed upon, to be used within 15 months from the start of training.
- A set of electronic documentation covered during the training.
- Minitab v.15 software, SSA module, and Quality Companion 2.
- The Black Belt Memory Jogger: A Pocket Guide for Six Sigma Success.
- Continental breakfast, lunch, refreshments, and snacks.
- Certificate of Achievement for participants who attend training.
- Certification for participants who meet certification requirements.

Training Schedule

Tempe, AZ

Week 1 - January 12-16, 2009

Week 2 - February 9-13, 2009

Week 3 - March 9-13, 2009

Week 4 - April 6-10, 2009

Week 5 - May 4-8, 2009

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Silver Belt Certification

Silver Belts are employees throughout the organization who execute process excellence as part of their day-to-day jobs. Their energies are focused on projects that tie directly to their daily work. Silver Belts lead small-scale improvement projects within their respective areas. They form one leg of an organizations culture change initiative by having them transform the processes they frequently touch.

Throughout the instructional process, Silver Belt candidates discover how key tools are blended and sequenced to form a fact-based, repeatable process for solving critical manufacturing, engineering, service, administrative, and business process problems. They are trained to propel their organizations toward "best-in-class" status by reducing costs, improving cycle times, eliminating defects, and significantly increasing customer satisfaction.

Additionally, Silver Belts often participate on Gold/Black Belt project teams, serving as subject matter experts and data gathering agents. They can also be utilized to support elements of Gold/Black Belt projects thereby increasing the effectiveness of the Gold/Black Belts.

Certification Requirements

- Established competency in Six Sigma, Lean, and Change Management methods of process improvement.
- The completion of one project that has been guided through the Breakthrough Strategy® phases and is aligned with organizational goals and objectives.
- Application of the learned tools and techniques in their area of responsibility or in support of larger Gold/Black Belt or Master Black Belt project.

Requirements

- Participants must arrive at training with one potential project for execution and completion within a two to six month timeframe in order to receive certification.
- Participants must bring a Windows based laptop computer with a CD-Rom and have access to that laptop throughout the training.
- Participants must be committed to attending all ten days of training in order to complete this course successfully.
- Participants must be currently employed and have a corporate sponsor.
- Participants must not represent any organization that is a potential competitor of SSA & Company or present a conflict of interest in any way.

Note: Laptops are required for this two week training course.

Training will begin at 8 AM every day and end at noon on Fridays. Please plan your travel after 2 PM on Fridays.

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Program Details and Pricing Information

- Two weeks of classroom training.
- 16 hours of project execution support, to be delivered remotely unless otherwise agreed upon, to be used within 12 months from the start of training.
- A set of electronic documentation covered during the training.
- MINITAB v.15 software and SSA module.
- The Black Belt Memory Jogger: A Pocket Guide for Six Sigma Success.
- Continental breakfast, lunch, refreshments, and snacks.
- Certificate of Achievement for participants who attend training.
- Certification for participants who meet certification requirements.

Training Schedule

Tempe, AZ

Week 1 - February 23-27, 2009

Week 2 - March 23-27, 2009

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Integrated Business Leader Workshop

The Integrated Business Leader Workshop provides a unique blend of training and hands-on application to provide participants with business acumen aligned to modern process improvement methods. This combination of knowledge and methods helps ensure your corporate performance goals are achieved while providing a significant return on your investment.

The 3-day Integrated Business Leader Workshop delivers:

- A practical understanding of the key business drivers that CEOs and Wall Street care about – allowing you to decipher Financial Statements and conduct high-level Business Analysis.
- A review of powerful tools that leverage financial knowledge in ways that reveal hidden inefficiencies in the organization's processes – you'll learn how to establish meaningful business metrics which align process performance to financial results.
- A detailed view of how enhanced process mapping (value stream mapping) can illuminate areas of opportunity and quantify the cost of poor quality in those areas and an actionable plan for identifying, scoping, and chartering process improvement projects and selecting the right people to execute those projects.
- A set of proven methods managing change within your organization and for monitoring progress on improvement projects to ensure that results are attained and sustained.
- Techniques for translating process improvements into financial benefits and implementing mechanisms for monitoring long term performance.

The purpose of this program is to translate strategic direction into action; therefore, emphasis will be placed on the tactical steps required to ensure solutions are implemented and results are achieved. Integrated Business Leaders will be equipped to fulfill major responsibilities of selecting and designating the scope of business issues to be resolved through process improvement methodologies.

Requirements:

- Participants must bring a Windows-based laptop computer with a CD-ROM and have access to that laptop throughout the three days of training.
- Participants must be committed to attending all three days of training in order to complete this workshop successfully.
- Participants must be currently employed.
- Participants must not represent any organization that is a potential competitor of SSA & Company or present a conflict of interest in any way.

Note: Training will begin at 8 AM and end at 5pm every day.

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Program Details and Pricing Information

- Three days of classroom training.
- A set of electronic documentation covered during the workshop.
- Continental breakfast, lunch, refreshments, and snacks.
- Certificate of Achievement for participants who attend all three days of training.

Training Schedule

Tempe, Arizona

March 10-12, 2009

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Master Black Belt Certification

Master Black Belt candidates primarily come from the top performers in the Black Belt population and ideally are “high potential” employees. This means they are presumed to have the promise to make significant advancement in the organization, possibly to a senior officer level. They should be highly valued employees, respected by their peers, customers, leaders, and subordinates.

Successful Master Black Belt candidates will play a major role in shaping the future of the business. They are business-oriented with hands-on leadership capability. Their duties typically include teaching and mentoring Black Belts, thereby enabling them to continually upgrade their Six Sigma knowledge and application skill with state-of-the-art practices. They also assist in deployment level activities for their respective business units by participating in the identification, selection, and review of Black Belt projects.

In the Master Black Belt role, they must possess technical knowledge and skills, as well as soft consulting-type skills. While Master Black Belts are anchored in theory and statistical knowledge, they are also anchored in their respective businesses, typically holding or having held operations level technical positions. Master Black Belts should be focused leaders to ensure technical aspects of Six Sigma are maintained at the highest level of integrity. A Master Black Belt is expected to be a technical expert in the methods underpinning Six Sigma to overcome barriers to change, and to train, and mentor others.

Participants in the Master Black Belt course will achieve an in-depth understanding of the Six Sigma, Lean, and Change Management tool set and be able to solve complex problems more efficiently. They will learn how to manage a classroom, develop a topical module, teach Six Sigma materials, and mentor Black Belts. The course follows a rigorous process that further develops the Master Black Belt's knowledge base, and strengthens presentation and mentoring skills through direct and immediate feedback. The Master Black Belt candidates will learn how to lead strategic change, develop their coaching skills, and to support project teams to be effective and productive.

SSA & Company Master Black Belt certification requires the candidate to demonstrate competency in; 1) the Body of Knowledge and 2) Leadership / Culture Change. The minimum requirements in each of these areas has been designed to be flexible to your own needs and those of your businesses, yet still represent the same high level of achievement we build into our certification process in corporate-wide deployments.

A fourth week has been added to the Master Black Belt course focusing on Design For Six Sigma (DFSS). DFSS is a methodology for designing new products/processes/services or redesigning those already at a state of entitlement. The intent of DFSS is to design defect-free new products/lean processes/services to achieve high levels of performance from the initial launch or rollout. The topics covered will include Voice of the Customer (VOC) capture, Quality Function Deployment, requirements flow-down, process capability roll-up, balanced scorecard, invention technologies, and simulation.

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Requirements

- Participants must bring a Windows-based laptop computer with a CD-ROM and have access to that laptop throughout the training.
- Participants must have Minitab v.15 loaded on their laptop prior to attending training.
- Participants must be committed to attending all twenty days of training in order to complete this course successfully.
- Participants must be Black Belt Trained (has attended Black Belt training and completed at least two projects).
- Participants must be Black Belt proficient in the core Six Sigma and Lean tools.
- Participants must have strong facilitation, presentation, oral, and written communication skills (prior teaching experience a plus)
- Participants having advanced statistical application skills are a plus.
- Participants must be currently employed.
- Participants must not represent any organization that is a potential competitor of SSA & Company or present a conflict of interest in any way.

Note: Laptops are required for this twenty day training course.

Training will begin at 8 AM every day and end at noon on Fridays. Please plan your travel after 2 PM on Fridays.

Program Details and Pricing Information:

- Four weeks of classroom training.
- 24 hours of project execution support, to be delivered remotely unless otherwise agreed upon, to be used within 12 months from the start of training.
- A set of documentation covered during the training.
- Continental breakfast, lunch, refreshments, and snacks.
- Certificate of Achievement for participants who attend training.
- Certification for participants who meet certification requirements.

Training Schedule

Tempe, AZ

Week 1 - March 23-27, 2009

Week 2 - April 20-24, 2009

Week 3 - May 18-22, 2009

Week 4 - July 13-17, 2009

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Design For Six Sigma Black Belt Certification

Design For Six Sigma (DFSS) Black Belts are highly trained experts in the Breakthrough Design methodology who possess the knowledge and skills required to design new products, services, or processes that deliver critical customer requirements at Six Sigma levels of performance. They are on-site individual contributors from various disciplines in your organization who serve as innovators, change agents, internal consultants, mentors to Green Belts and assistants to Champions.

DFSS Black Belts have an in-depth understanding of Six Sigma philosophies, theories and application tactics, along with advanced applications in the areas of Voice of the Customer (VOC) capture, descriptive statistics, benchmarking, process control techniques, process capability roll-up, requirements flow-down, process diagnostic methods, experimental design, and invention technologies. They are innovation leaders capable of developing robust breakthrough designs for products, services, and processes that perform flawlessly on launch.

It is important to note that while Black Belts focus on improving existing processes, DFSS Black Belts focus on preventing defects in *new* products, services, or processes and re-designing existing products/processes to achieve Six Sigma levels of performance over the life cycle of the product/process. They do this by collecting precise and detailed customer requirements, translating those requirements into design parameters, then optimizing settings for those design parameters through experimentation and simulation. The resulting design is not only robust, but meets the customer requirements at a high level of process capability.

DFSS Black Belts are people who are exceptionally trained, disciplined and experienced in the science of Breakthrough Design. The methodology they use includes the following high level steps:

- Identification of project goals and customer (internal and external) deliverables; measure and determine customer needs and specifications.
- Design the product/process to meet customer needs.
- Conduct design optimization to provide a robust solution meeting all customers needs at a high level of performance.
- Demonstrate and validate the design performance and ability to meet customer needs.

Candidates for DFSS training are already certified Black Belts or Gold Belts who undergo an additional two weeks of intensive training over a two month period in the DFSS methodologies. The weeks of training are separated by a five to ten week application of Breakthrough Design to their projects. DFSS Black Belts are required to arrive at training with at least one project for execution and completion over a 6-12 month period. During the application weeks, DFSS Black Belts are supported and mentored by an assigned Project Champion, who also reviews and critiques the DFSS Black Belt results along with the instructor and classmates.

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Requirements

- Participants must arrive at training with one or more potential projects for execution and completion within 18 months from the start of training in order to receive certification. All support must be used within the same timeframe.
- Participants must bring a Windows-based laptop computer with a CD-ROM and have access to that laptop throughout the training.
- Participants must have Minitab v.15 loaded on their laptop prior to attending training.
- Participants must be committed to attending all ten days of training in order to complete this course successfully.
- Participants must be currently employed and have a Champion and Finance representative. The Master Black Belt Instructor collaborates with the Champion to support and mentor candidates throughout the training cycle. Champions and Finance representatives will be required to support the certification process.
- Participants must not represent any organization that is a potential competitor of SSA & Company or present a conflict of interest in any way.

Note: Laptops are required for this ten day training course.

Training will begin at 8 AM every day and end at noon on Fridays. Please plan your travel after 2 PM on Fridays.

Program Details and Pricing Information

- Two weeks of classroom training.
- 24 hours of project execution support, to be delivered remotely unless otherwise agreed upon, to be used within 18 months from the start of training.
- A set of electronic documentation covered during the training.
- The Design For Six Sigma Memory Jogger.
- Continental breakfast, lunch, refreshments, and snacks.
- Certificate of Achievement for participants who attend training.
- Certification for participants who meet certification requirements.

Training Schedule

Tempe, AZ

Week 1 - June 1-5, 2009

Week 2 - July 27-31, 2009

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Contact Information

SSA & Company is committed to providing a world-class certification program for highly motivated future leaders who want to become effective change agents in their corporations. For more information, please contact Ms. Tylar Burton at (480) 344-6318 or www.ssaandco.com/open_enrollment.html.

Cancellation Policy

SSA & Company reserves the right to cancel any training session for any reason by notifying participants of such cancellation prior to the beginning of the training. In the event of a cancellation, SSA & Company will not be responsible for any airline, hotel or other costs incurred by the participant. If a client/participant terminates training in mid-term, causing SSA & Company to fall below contracted hotel room rate allocation, client/company will be responsible for hotel room and tax charges.